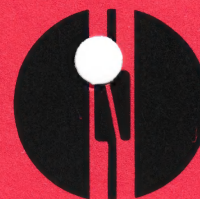


Manufacturer's List Prices



Novation, Inc

May 1, 1981

Part No.	Model No.	Description	Quantity		
			1-9	10-24	25-49
490190	CAT	MODEM,300BPS EIA, ACST ANS/ORIG	\$189	\$176	\$164
490268	D- CAT	MODEM,300BPS EIA, DIR ANS/ORIG	\$199	\$185	\$164
490401	AUTO-CAT	MODEM, 300BPS AUTO ANS/ORIG, DIRECT	\$249	\$240	\$232
490402	APPLE-CAT *	MODEM, AUTO ANS & DIAL, ANS/ORIG FOR APPLE	\$389	\$340	\$332
490277	CAT/CCITT	MODEM,300BPS ACST, ANS/ORIG CCITT	\$299	—	—
490403	—	EXPANSION MODULE	\$39	—	—
490404	—	HANDSET	\$29	—	—
490405	—	BSR CONTROL	\$19	—	—
490406	—	CASSETTE REC CABLE	\$ 5	—	—
490407	—	TOUCH TONE RECEIVER	\$99	—	—
490408	—	FIRMWARE	\$29	—	—
490409	—	DEAF FIRMWARE	\$29	—	—
490410	—	SOFTWARE DISKETTE	\$29	—	—
490142	4202B	MODEM,1200BPS 2/4W AUTO ANS, DIRECT	\$569	\$529	\$495
490144	4202T	MODEM,1200BPS 2/4W LEASED LINE ONLY	\$375	\$349	\$326
490006	SUPER MIKE	CONDENSER MICROPHONE FOR WESTERN ELECTRIC 500 HANDSETS	\$14.95	—	—
400157	CABLE	CABLE,EIA 7-WIRE, 6 FT., ACST ONLY	\$ 30	\$ 28	\$ 26
420097	CABLE	CABLE,EIA 13-WIRE, 6 FT., DIRECT/ACST	\$ 30	\$ 28	\$ 26
420107	CABLE	CABLE,EIA 13-WIRE, 25 FT., DIRECT/ACST	\$ 65	\$ 60	\$ 57
420106	CABLE	CABLE,EIA 13-WIRE, 15 FT., DIRECT/ACST	\$ 45	\$ 42	\$ 39
420129	CABLE	CABLE,EIA 10-WIRE M/F, 6 FT., DIRECT/ACST	\$ 30	\$ 28	\$ 26
420105	CABLE	CABLE,4000 SERIES TO TTY33/43, 6 FT.	\$ 30	\$ 28	\$ 26
420098	CABLE	CABLE,Y ADAPTER EIA-TTY33/43, 6 FT.	\$ 45	\$ 42	\$ 39
420099	CABLE	CABLE,4000 SERIES TO LA36 CURRENT LOOP	\$ 30	\$ 28	\$ 26

Note: All 1200 BPS Modems are 2 Wire-Half Duplex/4 Wire-Full Duplex

For more information write or call:

Novation, 18664 Oxnard Street, Tarzana, California 91356 • Telephone (213) 996-5060

*Apple is a registered trademark of Apple Computer, Inc.

BSR is a trademark of BSR Corporation. Touch Tone is a trademark of AT&T

FOB: Tarzana, California

Prices subject to change without notice